# Reduce startup mortality



# **PROBLEM**

Startup Mortality in the first year 80%



The main reason:

The founders don't have enough experience and business skills

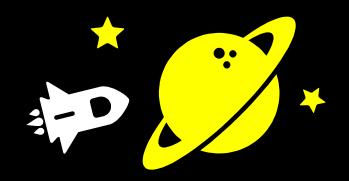
### 100 000 000

early entrepreneurs in the world

# \$2.4 trillion

annual loss of small business due to founders mistakes

Severity of the problem



# SOLUTION

### **MMO** business simulator

VIRTONOMICS ENTREPRENEUR

https://virtonomics.com/en/startup/





### **Entrepreneurs**

learn business skills from their mistakes and losses in real startups.

Expensive and painful .





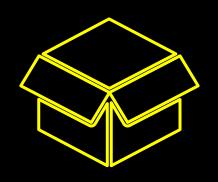
Today, anyone can learn the basics of driving a car with the help of car simulators or learn how to build a business in the business simulator Virtonomics



#### What is it?



# VIRTONOMICS ENTREPRENEUR





Multi-user simulator for developing practical business skills





Realistic business simulator for search and testing of business ideas





A virtual model of your business for experimentation



# TRAINING MMO GAME

#### For what?



Developing practical business skills among aspiring entrepreneurs



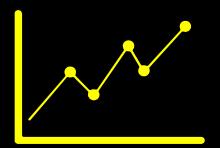
₩<sup>2</sup>

Elimination of fears and self-doubt in novice entrepreneurs

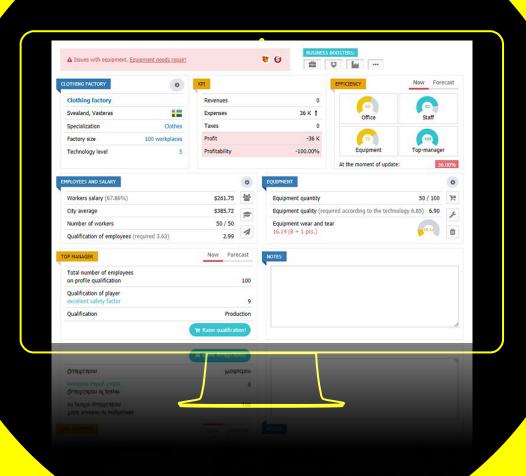




Reducing the risks of making typical and fatal business mistakes



Increase the likelihood of successful startup development.

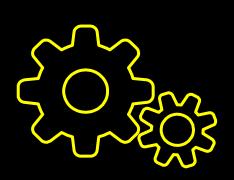


Skills in managing all key business processes

# How it works?



# VIRTONOMICS ENTREPRENEUR





Create a virtual prototype of your future business in the game



Analyze markets, manage all key business processes



Compete and collaborate with thousands of live players



Complete hands-on training exercises



Test business models, hypotheses, strategies. Don't be afraid to make mistakes



Al analyzes your managerial mistakes, gives tips and tests business skills

# \$600 BLN

market for business education and training

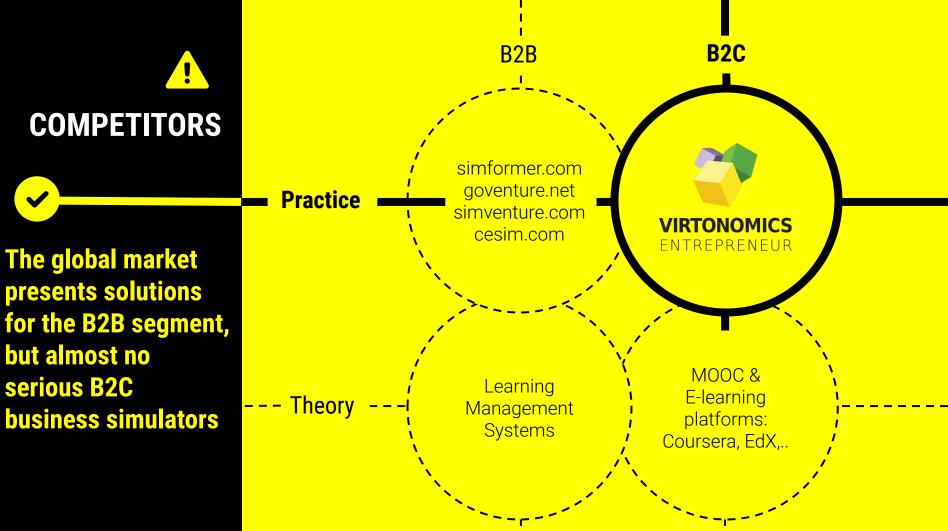
# \$300 MLN

affordable market for 3 years



Simulations & games - the fastest growing segment in business education

our market is growing 28% in year





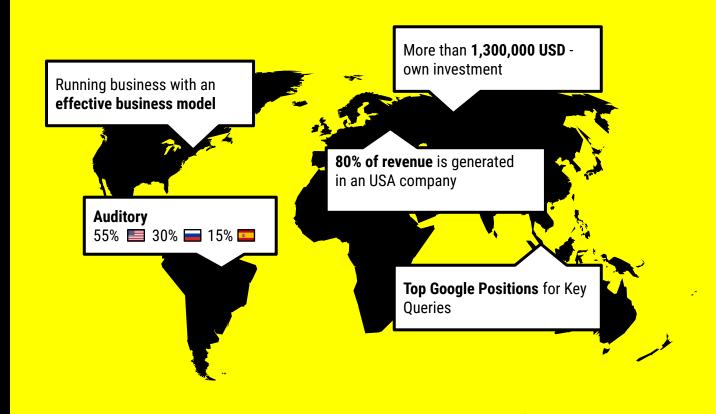
#### VIRTONOMICS FACTS

**Unit Economics:** 

Subscription \$29/m

LTV = \$135

CAC - **\$20** 





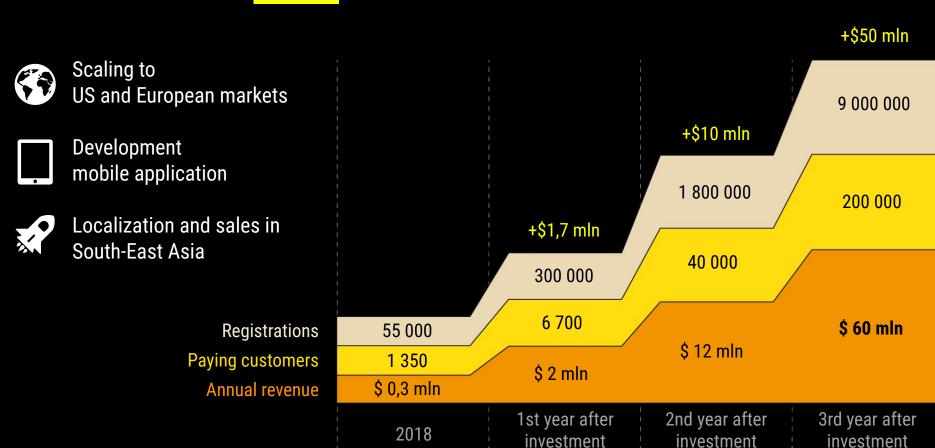
#### Incorporation:







#### Plans: we attract 2 000 000 USD





#### VIRTONOMICS TEAM

Proven experience growing a startup in a large international business - Forex Club



SERGEI MENSHIKOV CEO, CMO

Background: CEO Forex Club, CEO Simformer ceo@virtonomics.com



SERGEY MORGALEV CTO

Background: Lead programmer in Forex Club, CTO Simformer



DENIS ZHURAVKOV
GAME DESIGNER
COMMUNITY MANAGER



ANTON FEDOTOV WEB-DESIGN UX/UI

### **LEARN BY DOING!**

Have questions?

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https://virtonomics.com/en/startup/

**SERGEI MENSHIKOV**